



Topic	Employability Skills
Lesson	6
Lesson Title	The Labour Market
Assessed Piece for Submission	YES; the final activity should be sent to your teacher.



## Useful links for this lesson

<https://www.prospects.ac.uk/careers-advice/getting-a-job/graduate-schemes>

<https://www.reed.co.uk/career-advice/graduate-schemes-what-you-need-to-know/>

<https://www.gradtouch.com/advice/article/the-difference-between-grad-schemes-and-grad-jobs>



Match the keyword to the description:

Graduate
Post-Graduate
Non-Graduate

A person who has completed a degree and a further qualification, such as a Masters degree
A person who has not completed a degree
A person who has completed a degree



Challenge:  
Describe how a degree might affect the earning potential of a person.



Graduate	A person who has completed a degree and a further qualification, such as a Masters degree
Post-Graduate	A person who has not completed a degree
Non-Graduate	A person who has completed a degree

Challenge:

Figures released by the Government show that working-age graduates earned £10,000 more than non-graduates in 2018 and had higher employment rates.



## Learning outcomes:

Increasing  
challenge



	To know what the 'Labour market' is
	To know what 'graduate recruitment' is and some associated benefits
	To be able to match a person to the best graduate scheme for them



The **labour market**, also known as the **job market**, refers to the supply and demand for **labour** in which employees provide the supply and employers the demand. It is a major component of any economy and is intricately tied in with **markets** for capital, goods and services.



Read the information; what does the term 'labour market' mean?



Copy and complete:

When people talk about the 'labour market' they actually mean the \_\_\_\_\_ that people do and the 'world of \_\_\_\_\_'. Labour market \_\_\_\_\_ can tell you:

- The \_\_\_\_\_ of people in different types of jobs:
- If they work \_\_\_\_\_ time or \_\_\_\_\_ time
- How many people are \_\_\_\_\_.
- What is going to happen to jobs \_\_\_\_\_, nationally and even internationally over the next few years

Missing Words

Locally, jobs, work, information, number, unemployed, full, part

CHECK YOUR  
PROGRESSSupport  
sheetCopy and complete:

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## Graduate recruitment

(Graduate= person who has completed a degree)

Graduate schemes and graduate training programmes are offered by many large employers.

They typically last a year or longer; some extend to 18 months, while others last for two or three years.

### **Graduate training schemes:**

Graduate schemes typically offer a structured period of training and development. They will involve a series of placements or rotations. It is not uncommon for graduates to study towards a professional qualification alongside their training. These schemes help graduates make an informed career choice.

### **Graduate jobs:**

Graduate jobs are entry-level roles that require people with graduate level education.



Which graduate schemes are available locally?

1. Addleshaw Goddard, Leeds (Law)
2. Leeds City Council, Leeds (Public sector; Housing; Arts)
3. ASDA, Leeds (Retail; Finance; Marketing)
4. Cummins Turbo Technologies Ltd, Huddersfield (Mechanical engineering)
5. Royal Navy, Leeds (Logistic; Intelligence; Healthcare)



What are the advantages of graduate recruitment? Can you think of any more??

The training will be of a very high standard and you get paid while training.

There may be opportunities to travel, depending on how international the company is.

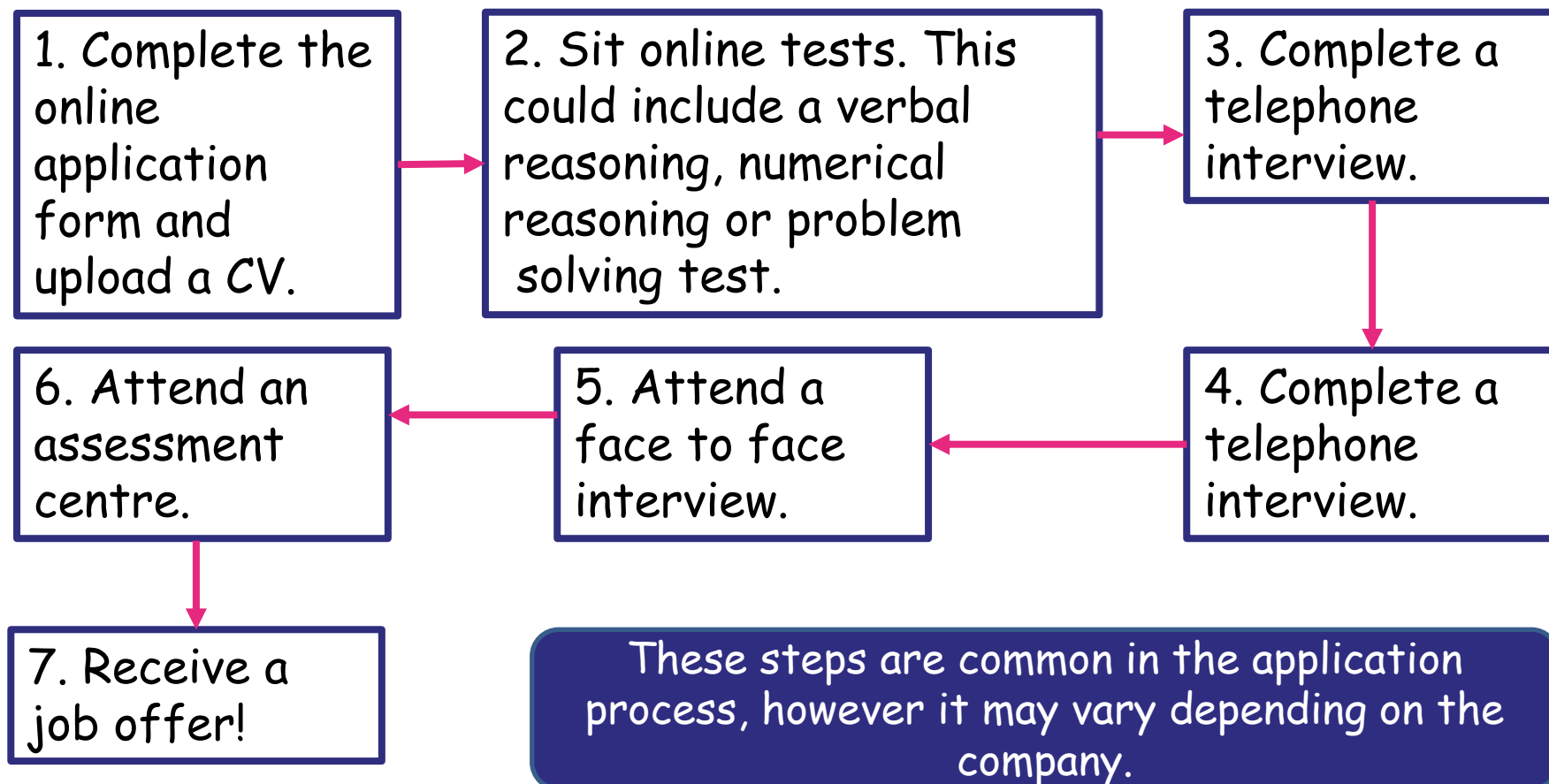
You're likely to receive a starting salary in the higher scale of graduate salaries.

You will meet lots of influential professionals and make great contacts.

You'll develop important career skills in an environment that caters to graduates straight out of university.



## How to apply for graduate recruitment





Match the graduate to the most appropriate graduate scheme; justify your choices. You will need to use the next 3 slides →



CHECK YOUR  
PROGRESS

### Person A

Likes to travel  
In their 3<sup>rd</sup> year of an Economics degree  
Predicted a 2:2 or low 2:1  
Wants a job with a changing role and new experiences

### Person B

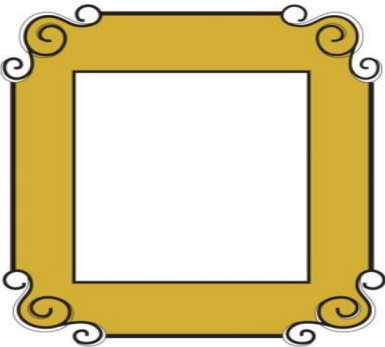
Is a young carer and has a part-time job at the students' union  
About to finish 2<sup>nd</sup> year of English Literature degree  
Predicted a first  
Enjoys working with young people

### Person C

Is social secretary for the skiing society at university  
Completing their 3<sup>rd</sup> year of a History degree  
Predicted a 2:1  
At sixth form was part of the school charity committee

### Person D

Plays on a university rugby team  
Completing their final year of Computer Science degree  
Predicted a 2:2  
Wants a stable, well paid job



University degree grading system

Degree qualifications are usually awarded at 3 overall levels:

- First Class Honours or a First; the highest grade. Typically requires an overall pass rate of 70% or higher
- Second Class Honours; this grade is divided into:
  - Upper division or a 2:1 (60-69%)
  - Lower division or a 2:2 (50-59%)
- Third class Honours or a Third (40-49%)

**What is the scheme?**

Civil Service Diplomatic Service Graduate Scheme.

As a diplomatic service fast streamer you will get to be part of The Foreign and Commonwealth Office (FCO), giving you the opportunity to work in some of the most diverse and rewarding areas in government.

The FCO is responsible for:

- Safeguarding the UK's national security by countering terrorism, extremism and weapons, and working to reduce conflict. Supporting British nationals around the world when they are most in need.
- Promoting UK wealth and progress by opening markets, driving economic reform, championing British business and supporting free trade and sustainable global growth.
- Protecting and promoting the values and influence of Global Britain, strengthening our partnerships and the rules-based international system. Supporting good governance, democracy, rule of law and human rights; preventing and resolving conflict; and building stability overseas.

As a member of the FCO you will be part of a worldwide network of embassies and consulates, with about 274 diplomatic posts in 168 countries. Our officers work on everything, from negotiating Britain's exit from the EU, to supporting British nationals affected by natural disasters and terrorist attacks overseas.

**What will you experience?**

You could be based in London or working in one of the Foreign Office's small, challenging or remote embassies, or working on global issues in one of our large embassies in Washington and Paris.

Foreign office staff change roles routinely every 3 to 4 years. You apply for each role according to your preferences, career ambitions, and personal circumstances.

**What do you need to have to apply?**

You need, or should expect to have, a 2:2 degree in any subject or higher; existing civil servants can apply without a degree.

**What skills/traits would help?**

Problem solving skills  
 Strong communication skills  
 Teamwork skills  
 Willing to adapt to change  
 Willing to take on a challenge  
 Flexible  
 Adventurous  
 Interest in global affairs

**What is the scheme?**

Teach First Leadership Development Programme.

Developed in collaboration with leading schools and universities, the Leadership Development Programme combines world-class teacher and leadership training, leading to a qualification that recognises your advanced skills in both teaching and leadership. The two-year paid programme is based on global best practice and research and refined through more than 14 years of experience and feedback from leading employers, teaching experts and, of course, previous participants.

During the programme you'll gain a fully-funded Postgraduate Diploma in Education (PGDE), covering both education and leadership, and worth double the credits of a PGCE, to become a qualified teacher. You'll also acquire the key skills and personal qualities needed to develop you into an effective leader - someone who can make a real impact.

If you can inspire in the classroom, you can bring resilience, efficiency and imagination to any environment, no matter where your career takes you.

Over 10,000 people have joined the LDP so far. Many have remained in the classroom and many others are working in leadership roles across all sectors of the economy. What they all have in common is a belief that every child should have equal opportunities in education and in life, and the knowledge they are contributing towards this goal.

**What do you need to have to apply?**

2.1 degree or above

Have a degree or A-levels that satisfy teaching requirements

Grade C in GCSE Maths and English (or equivalent). Grade C in one Science GCSE is also required for primary teaching.

You can apply a year before finishing your degree for deferred entry on to our scheme.

**What skills/traits would help?**

Resilience  
 Strong communication skills  
 Humility and honesty  
 Problem solving  
 Planning and organisation  
 Self-evaluation  
 Leadership  
 Knowledge in your subject area  
 Be flexible to be placed anywhere within England and Wales for the duration of the programme  
 Confidence



### What is the scheme?

PwC Management Consulting Graduate Scheme.

Management consulting helps the world's most significant organisations – public and private – quickly become more effective. We improve the way they operate; accelerate their growth; reduce their costs; manage their risks; develop their talent; and change the way they do business.

You'll experience several different areas of consulting on this graduate scheme:

- Finance
- People and change
- Technology
- Operations
- Risk
- Strategy
- Programme and project management
- Delivering deal value
- Sustainability and climate change

You'll develop a core set of consulting skills whilst rotating around the consulting business, working in various industries to gain valuable experience. This will help you to understand where you want to specialise in the long term. We'll monitor your development so you know how you're doing and where you can improve. Before you leave the programme you'll complete an assessment to make sure the skills you have are right for the specialist area you join.

### What you'll experience

You'll typically find yourself working as part of a team of anything from 5 to 30 people. You'll spend a lot of time with clients dealing with issues as they arise, and gaining valuable exposure to different types of projects and diverse industries. You'll carry out detailed analysis and help make recommendations that change their businesses.

You'll complete a learning rotation every three months, focussing on developing a new set of skills.

### What do you need to have to apply?

2.1 degree or above in any subject

### What skills/traits would help?

Strong communication skills  
Flexibility  
Building relationships  
Courage and integrity  
Commercial awareness  
Open to change  
Team work skills  
Strong analysis skills

### What is the scheme?

Royal Navy Graduate Officer Scheme

There are nineteen different graduate officer roles for you to choose from, each enabling you to shape a future that fits your skills and ambitions. Graduates typically join as officers, which means you'll be leading from the front, managing people and having real responsibility from very early on.

Becoming an officer in the Royal Navy means joining a unique organisation. You'll make your mark on the world, with a life, lifestyle – and prospects – to match. You'll enjoy travelling the world and meeting all types of people. But it's not for everyone - dangerous situations are part of the role and you need to be comfortable with that.

In our officers' words: "it's more than a job."; knowing that you are part of something this important will give you a feeling of enormous pride whenever you put on your uniform.

But make no mistake - it's not easy. You'll be pushed mentally, physically and professionally. The hours can be long. There will be periods when you're away from home and you won't always have access to home comforts like social media.

This will be challenging, at first, but spending long periods in close quarters with your colleagues creates an intense camaraderie. You have the ultimate support network to help you embrace the challenges of being an officer. This, along with the knowledge that you are fulfilling a vital role, means our officers enjoy a sense of pride and purpose every day.

As an officer, you're an essential part of Royal Navy command. You'll be applying skills and knowledge gained from your degree, as well as what you learn during training, to lead a team of up to 30 men and women in circumstances that can be difficult and challenging.

### What do you need to have to apply?

There are minimum academic standards we expect from all our officer candidates. Some specialist roles also require a particular subject or level of qualification. Currently the standards are:

- 5 GCSEs at grades A\*-C, including English and maths
- 72 UCAS points from the new UCAS tariff table, which must include two non-overlapping subjects.
- Engineering and medical roles require relevant degree qualifications

### What skills/traits would help?

Good level of fitness  
Dedication and determination  
Teamwork skills  
Leadership skills  
Courage  
Independent  
Open to change  
Focused



Complete this task and send it to your teacher.



CHECK YOUR  
PROGRESS

Answer the following questions; write in full sentences where applicable:

1. What is the labour market?
2. What is a graduate?
3. What is meant by the term 'graduate recruitment'?
4. Use the links provided in this lesson or some of your own to find out the names of 3 other companies/organisations that provide graduate recruitment schemes.
5. What do you think the advantages and disadvantages of graduate recruitment schemes are?

**Learning focus:** To know what the Labour market is & understand what a Graduate recruitment scheme is



## Learning outcomes:

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